



## OVERVIEW

Quantum Design UK and Ireland is a leading laboratory equipment supplier, specialising in advanced scientific instruments for research in academic institutions, R&D departments, and company laboratories across the UK and Ireland. Quantum Design UK and Ireland is part of the Quantum Design International (QDI) group, a global laboratory equipment manufacturer with more than 30 years of experience in manufacturing and distributing its industry leading materials characterisation systems.

## THE CHALLENGE

Quantum Design needed remote access for their employees and to consider upgrading their legacy server. We recommended migration to the cloud and Office 365: this entailed migrating all existing data from the server and local user data and Sage to the new cloud platform and the setup of Office 365 licensing for security and device management.

The migration required careful planning to ensure no delays or interruptions to the availability of data and emails. We provided minimal disruption to their operations and maintained safety and security through our proven approach. EnablesIT delivered a smooth migration, zero data loss and no downtime for users throughout the process.

## THE RESULTS

Quantum Design can support remote and flexible working arrangements ensuring productivity is maintained even in challenging work circumstances.

Migrating to the cloud has delivered cost savings as it eliminates the need to repair and replace servers.

The efficiency of the migration, combined with the evidenced reliability and flexibility of the recommended cloud platform, not only strengthens enablesIT's relationship with Quantum Design but shows our dedication to ensuring customers have a solution aligned with their specific business needs.

## CLIENT TESTIMONIAL

*After a very bad experience with our previous IT provider, I approached enablesIT last year to oversee our IT support. Wow, what a refreshing difference! Not only are they proactive but I have found every person at the company to be competent and friendly – nothing has been too much trouble.*

*EnablesIT review our IT support every quarter, and we review how we can reduce unnecessary costs and improve efficiency. At the beginning of this year, we decided to transition fully to the Cloud. The project was handled with great professionalism and all of the QD-UKI staff were very impressed by how seamless it was. I wouldn't hesitate to recommend Peter and the rest of the enablesIT team.*

Angela – Quantum Design